World Sleep Society & the Brazilian Sleep Association Present the Best of Sleep Medicine & Research WORLD SLEEP October 2023 Rio de Janeiro 20-25 2023 BRAZIL





# **SPONSOR & EXHIBITOR GUIDE**



















# PARTNER WITH US FOR WORLD SLEEP 2023

# The Next World Sleep Is October 20–25, 2023

World Sleep Society and the Brazilian Sleep Association are partnering to bring the 17th World Sleep congress to Rio de Janeiro. World Sleep 2023 will gather international researchers, clinicians, and other professionals to advance the fields of sleep medicine and research. The scientific program will feature the most current, world-class content in sleep.

The World Sleep congress presents a unique chance to connect with a global audience in sleep. Learn about our community and opportunities, and join us in Rio to help advance sleep health worldwide.



On behalf of the Brazilian Sleep Association, it is my privilege to invite you to Rio de Janeiro. Yes, it will be days of much study and professional growth, but also days of fellowship.

– Luciano Drager, MD, PhD (Brazil) | President, Brazilian Sleep Association



Join us at World Sleep 2023 to discover and share the finest and most recent sleep and circadian science.



- Phyllis Zee, MD, PhD (United States) | President, World Sleep Society















# FIND YOUR AUDIENCE

#### **Scientific Program Topics**

- Aging and Developmental Issues
- Basic Research
- Sleep and Cognition
- · Chronobiology/Circadian Disorders
- Dental
- Dreaming
- · Excessive Daytime Sleepiness/Hypersomnia
- Insomnia
- Movement Disorders
- Narcolepsy
- Neurological Disorders Affecting Sleep
- Parasomnia
- Pediatrics
- Pharmacology
- Psychiatric Disorders Affecting Sleep/Wake
- · REM Behavior Disorders
- Restless Legs Syndrome (RLS)
- · Sleep Breathing Disorders
- · Sleep Health
- Technology/Technical
- Women

#### **Meet the Innovators and Leaders**

As an international congress with a history of scientific excellence, World Sleep attracts current and future leaders in sleep medicine and research. Since our last congress in Brazil (São Paulo 2009), World Sleep has continued to grow, averaging over 2500 participants from 80+ countries. Our attendees arrive expecting to meet and connect with the world's leading sleep researchers, clinicians, and companies.



# GENERAL INFORMATION FOR EXHIBITORS

#### **Congress Dates and Location**

October 20 – 25, 2023 Windsor Convention & Expo Center Rio de Janeiro, Brazil

#### **Exhibition Hours**

Monday: 9:30am – 4:00pm Tuesday: 9:30am – 4:00pm Wednesday: 9:30am – 2:00pm

### **Exhibitor Registration**

Each exhibitor will receive a form to register their attendees for the congress. Additional registrations can be purchased at the current rate. The registrations can be allocated to anyone the exhibitor chooses. "Full" registrations allow access to the exhibit hall, keynotes, symposia, and abstracts; "exhibition" registrations allow access only to the exhibit hall. Only World Sleep 2023 exhibitors may purchase "exhibition" registrations.

## **Exhibitor Listings**

Each sponsor and exhibitor will be listed on the congress website, in the print program, and in the mobile app. Each company must submit at least their logo and a 50-word company description. More detailed requirements will be shared after the application is submitted.

# **Payment and Refund Policy**

Invoice will be issued shortly after application is accepted with at least 50% due within 30 days and the remainder due July 31, 2023. Cancellation with full refund is available through May 31, 2023.

### **Have Exhibitor or Sponsorship Questions?**

"International companies" include previous exhibitors or sponsors of the World Sleep congress.

#### For International Companies

World Sleep Society | United States +1 (507) 316-0084 | info@worldsleepsociety.org

#### **For Latin American Companies**

Cesar Almeida, TAO Assessoria | Brazil +55 (11) 93801-0097 | tao@worldsleepsociety.org

# TAO Assessoria – Provider for Latin American Market

Based in Brazil, TAO Assessoria is the authorized agent and provider of sponsorship and exhibition packages to companies based in Latin America. TAO has worked with the Brazilian Sleep Association for 10 years and we welcome their participation in World Sleep 2023. Latin American companies will submit their applications directly to TAO Associates.











# EXHIBIT AT WORLD SLEEP

## **Priority**

The application priority deadline passed on March 31, 2023. All booth spaces and sponsorship items are now allocated on a first come, first served basis. A signed application is required to secure exhibition and sponsorship items.

# **Custom Packages**

Custom packages including exhibition space, sponsorship items, and registrations can be tailored to organizational needs.

### **Pricing**

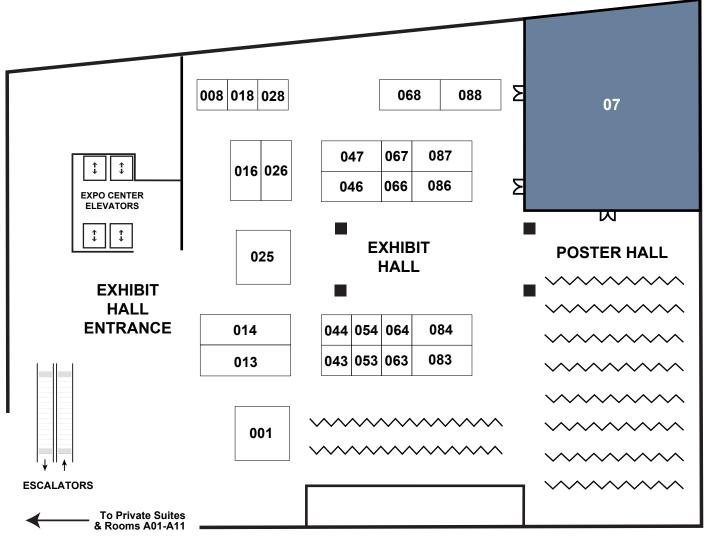
Booth sizes and prices are listed below. Submit the application or contact World Sleep Society to share your exhibition needs and create a custom package that advances your congress goals.

#### **Exhibitor Dates & Deadlines**

- Refund Deadline May 31, 2023
- Print Program Deadline June 30, 2023
- Full Payment Deadline July 31, 2023

Type and size of booth in meters (depth x width)	Price (USD) through June 30, 2023	Price (USD) as of July 1, 2023	Registrations included
Custom Island Booth	\$15,000 to \$30,000 \$250 to \$500 per Sq.M.		5 Full + 10 Exhibitor Registrations
Two-Corner 3×6 Booth	\$6,500	\$7,000	4 Full + 4 Exhibitor Registrations
Corner 3×6 Booth	\$6,000	\$6,500	4 Full + 4 Exhibitor Registrations
Corner 3×3 Booth	\$3,500	\$4,000	2 Full + 2 Exhibitor Registrations
Inline 3×3 Booth	\$3,250	\$3,750	2 Full + 2 Exhibitor Registrations
Nonprofit	\$1,000	\$1,500	2 Full Registrations

# EXHIBIT HALL FLOOR 0



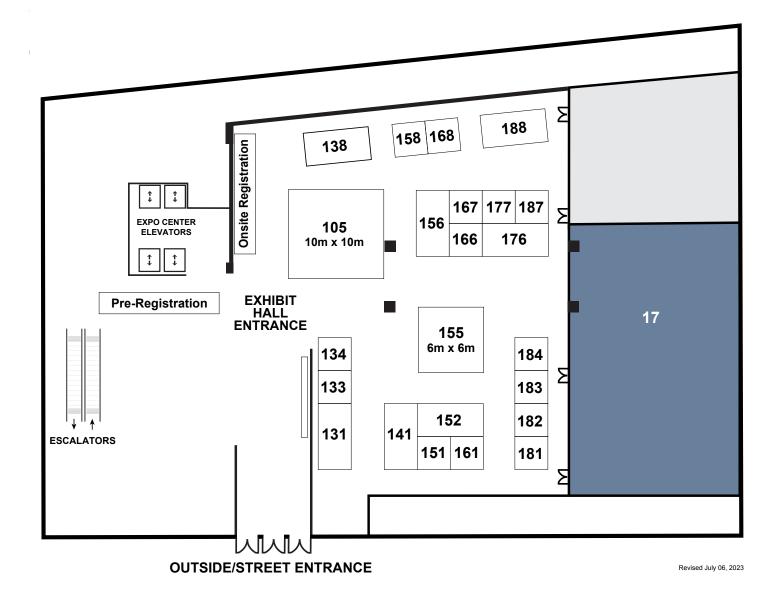
Revised July 06, 2023

# **Space Availability**

Please refer to worldsleepcongress.com/floor-plans for the latest updates on exhibition space availability.



# EXHIBIT HALL FLOOR 1



# **Space Availability**

Please refer to worldsleepcongress.com/floor-plans for the latest updates on exhibition space availability.



# **EXCLUSIVE SPONSORSHIP OPPORTUNITIES**

Exclusives are now available on a first-come, first-served basis. Not all exclusives listed below. Find the complete list in the application.

# Internet Café | \$20,000

The internet café will feature several computers and a printer for attendees to use during the congress. The sponsor will have signage indicating their support.

#### Specialist Track | \$5,000

World Sleep 2023 will feature a track for sleep technologists. The sponsor will have signage indicating their support.

#### Photo Booth Wall | \$5,000

A popular attraction for attendees, the photo wall features the World Sleep logo and the names of all presenters at the congress. The photo wall will be placed near the registration area, and the sponsor will have signage indicating their support.

## Network Lounge | \$20,000

The network lounge will be a place for attendees to relax, converse, and work during the congress. The lounge will include furniture and signage for the sponsor.

# Wi-Fi Sponsor | \$20,000

Free wi-fi will be available to all attendees. The sponsor may have their logo and content on the landing page, and recognition will also be given in the final program.

### SOLD

## Gala Dinner | \$10,000

The Gala Dinner is a popular, ticketed social event for attendees of the congress. The sponsor of the Gala Dinner receives a reserved table, eight tickets, and special recognition before the event and in the program.

### Mobile App | \$20,000

The free mobile app details the program schedule, floor plans, and sponsors/exhibitors at the congress. The sponsor may include their content on a dedicated page and/or banner advertisement in the app.

#### SOLD

#### Opening Ceremony | \$20,000

The Opening Ceremony will feature remarks from congress leadership, award presentations, entertainment, and a reception with food and drink. The sponsor will have signage indicating their support, as well as recognition in the Opening Ceremony, final program, and elsewhere as appropriate.

## **Custom Sponsorship | \$5,000 - \$20,000**

Custom sponsorships can be tailored to organizational needs and goals. Contact us directly to build the right package for your investment.

# SPONSORSHIP LEVELS

Unlock additional, complimentary benefits by becoming a Bronze or above sponsor. The unique benefits of each sponsorship level are detailed below. All Gold, Silver, and Bronze sponsors receive recognition on the website, final program, and special signage at the congress.

Sponsorship level is determined by the total amount of your investment in sponsorship items, exhibition space, industry symposia, advertising, and purchased registrations.

### GOLD SPONSORSHIP \$75,000+

Gold sponsors receive the following complimentary items (valued over \$21,000)

- Five full registrations
- A coffee break sponsorship near exhibition booth
- Two banner advertising in preferred space
- Full-page Final Program advertisement
- One bag insert for delegates

### SILVER SPONSORSHIP \$50,000+

Silver sponsors receive the following complimentary items (valued over \$15,000)

- O Five full registrations
- A coffee break sponsorship near exhibition booth
- One banner advertising in preferred space
- Half-page Final Program advertisement
- One bag insert for delegates

## BRONZE SPONSORSHIP \$25,000+

Bronze sponsors receive the following complimentary items (valued over \$5,000)

- Five full registrations
- Half-page Final Program advertisement
- One bag insert for delegates



# **GET YOUR RESEARCH IN** THE SCHEDULE

#### **Industry Symposia**

Present your latest data and content to a room of international sleep clinicians, researchers, and leaders. Industry symposia take place over lunchtime during a dedicated 90-minute block in the scientific program.

Priority for room and schedule preference is given first to Gold, Silver, and Bronze sponsors (in that order) and then to companies who formally apply by the March 31, 2023 priority deadline. Industry symposium slots are then filled on a first-come, first-served basis.

Note: Industry symposia are not submitted through the same submission portal as the rest of the scientific program and are not subject to the February 28, 2023 symposium deadline.

Capacity	Cost	
Room for 500	\$30,000	
Room for 350	\$25,000	
Room for 150	\$20,000	

Minimum lunch order required.

#### **Other Opportunities**

Secure time and space in the schedule with another opportunity like a workshop, affiliate meeting, or private suite space. Contact us to discuss how to meet your congress goals while staying within budget.

## **Examples of Past Industry Symposia**

#### Eisai

Insomnia: It's a night and day issue

#### Idorsia

Insomnia – a wake-up call

#### **Philips**

Sleep apnea: Cardiovascular perspectives

#### ResMed

How to improve sleep apnoea management using Patient-Reported Outcome Measurements

#### Jazz Pharmaceuticals

Excessive Daytime Sleepiness (EDS) in OSA – A Complex and Challenging Reality

#### **Takeda Pharmaceuticals**

Navigating Narcolepsy: The Science of Orexin and Diagnostic Challenges

#### Nox Medical

Beyond the AHI



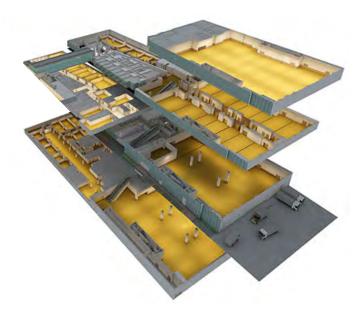
# VENUE AND LOCATION

#### Windsor Convention & Expo Center

R. Martinho de Mesquita, 129 – Barra da Tijuca Rio de Janeiro – RJ, 20031-204, Brazil

The Windsor Convention and Expo Center is located in the Barra da Tijuca neighborhood, one of the most modern, fastest growing, and safest areas of Rio. Barra da Tijuca is known well for hosting international events, including the 2016 Olympics, and as such maintains additional private and public security. This upper-class neighborhood features condos, resorts, shopping malls, and the longest beach in Rio de Janeiro.

The event center is part of a greater complex of three hotels with over 1200 rooms. World Sleep 2023 will take place in the four floors of the Windsor Convention and Expo Center. The lower level and ground level will host keynotes, private suites, and exhibition areas. Floors 2 and 3 will host symposia and oral abstracts. More detailed floorplans are forthcoming.









# WORLD SLEEP 2023 INTERNATIONAL APPLICATION



Application Instructions: Mark the items you would like to order below. Prices are in U.S. Dollars. Submit the application along with any questions or comments directly to World Sleep Society at info@worldsleepsociety.org

SPONSORSHIP LEVEL	SOCIAL EVENTS	OTHER OPPORTUNITIES
☐ Gold Sponsorship (combined total of \$75,000+)	☐ Opening Ceremony ProgramSOLD☐ Opening Ceremony Room\$5,000	☐ Educational Grants\$20,000 ☐ Wi-Fi Sponsor\$20,000
□ Silver Sponsorship (combined total of \$50,000+) □ Bronze Sponsorship (combined total of \$25,000+)	☐ Gala Dinner	□ Mobile App       \$20,000         □ Network Lounge       \$20,000         □ Abstract USB Stick       \$10,000*         □ Water Bottles       \$10,000*         □ Private Suite       \$7,000         □ Internet Café       \$20,000*
EXHIBITING BOOTH  ☐ Two-corner 3×6 Booth	□ Conference Bags       \$10,000*+         □ Lanyards       SOLD         □ Banner Advertising       \$5,000 +         □ Pens       \$5,000*+         □ Notepads       \$5,000*+         □ Bag Insert, Flyer       \$2,500 +         □ Scientific Pocket Program       \$7,500 +         □ Exhibit Hall Floor Clings       \$10,000*+         □ Final Program Ad       (Front Inside)         □ Final Program Ad	☐ Cell Phone Charging Station\$5,000 ☐ Specialist Track\$5,000 ☐ Industry Workshop\$5,000 ☐ Photo Booth Wall\$5,000 ☐ OnDemand Recordings\$20,000 ☐ Poster Numbers\$5,000 ☐ Other (please specify):
□ Room for 500\$30,000 □ Room for 350\$25,000 □ Room for 150\$20,000 Minimum lunch order required.	(Back Cover)	* Exclusive to one sponsor + Plus cost of product
	Deadline for inclusion in fin	al program is June 30, 2023.

CONTACT INFORMATION			
Company:	Preferred Booths:		
Contact Person:	Exhibitors to be near:		
Email:	or away from:		
Phone:			
Address:	Signature:		
Address:	Date:		
City:			
City:	CURNIT INTERNATIONAL APPLICATION TO		
Chaha. ZID Carla.	SUBMIT INTERNATIONAL APPLICATION TO		

**Payment Terms:** Invoice will be issued shortly after the application is accepted with payment due in 30 days. Cancellation with full refund is available through May 31, 2023.

Country:

World Sleep Society | United States

info@worldsleepsociety.org | +1 (507) 316-0084